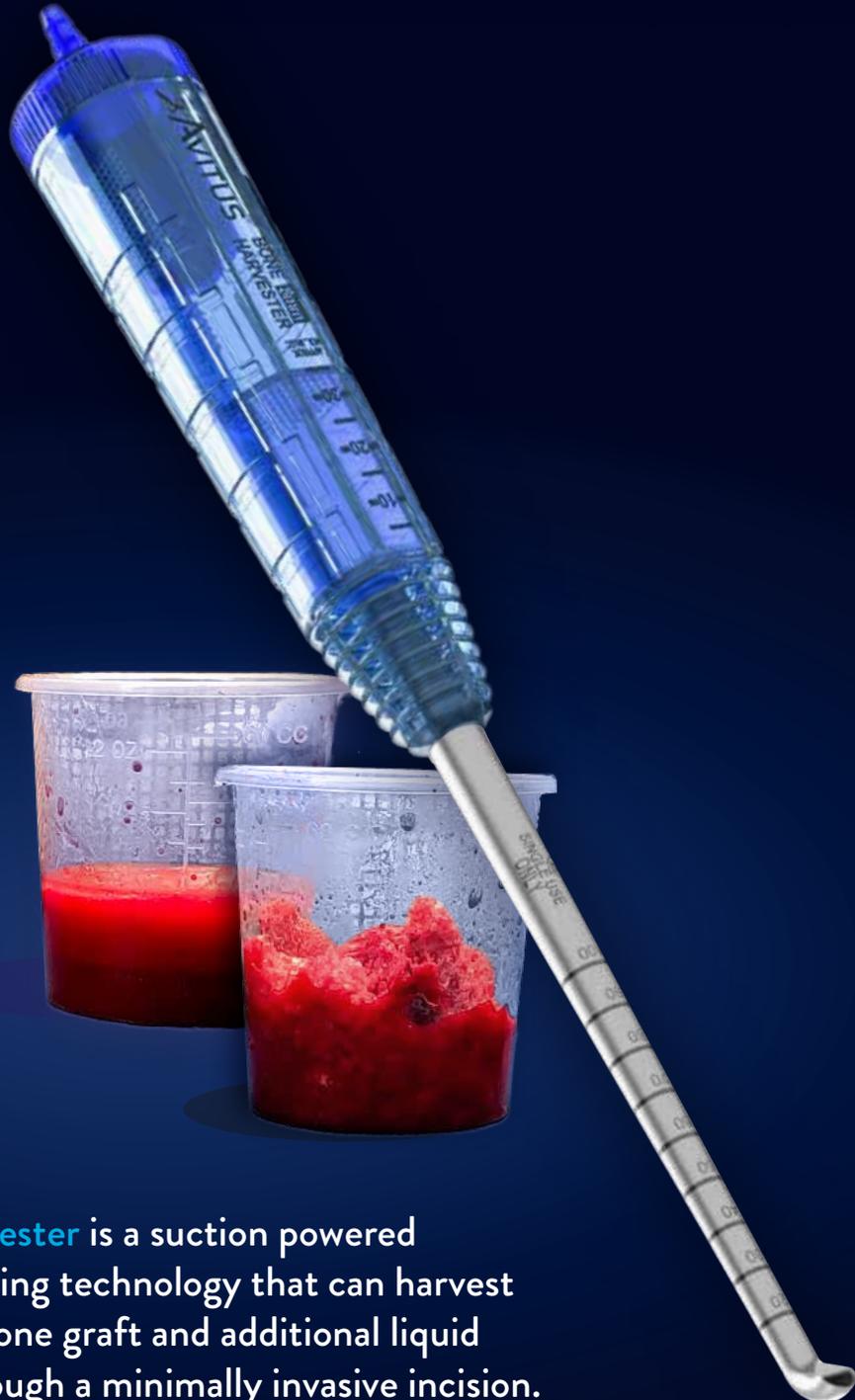


# PRODUCT BROCHURE: THE AVITUS® BONE HARVESTER



The Avitus® Bone Harvester is a suction powered bone & marrow harvesting technology that can harvest 5-45cc of cancellous bone graft and additional liquid marrow in minutes through a minimally invasive incision.

# the avitus<sup>®</sup> bone harvester

providing cost-savings while making the  
*gold-standard* your standard.



# how it works

1



**HOOK TO SUCTION**

2



**MAKE PILOT HOLE**  
Recommended Use:  
Avitus® Pilot Hole  
Creator provides  
MIS cortical entry.

3



**HARVEST YOUR  
GRAFT & MARROW**

4



**DRAIN YOUR  
MARROW**

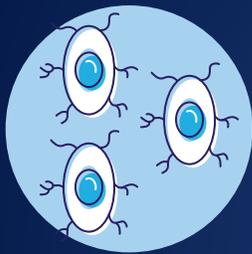
5

**SLIDE OUT GRAFT**  
If additional volume is  
required, reassemble  
device and resume  
harvesting



# why choose cancellous autograft?

“ the only stand-alone graft option that offers the three pillars to bone remodeling and healing.<sup>1,2</sup> ”



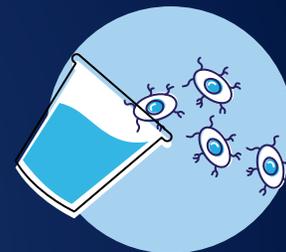
## OSTEOCONDUCTIVE

Provides a three-dimensional framework enabling ingrowth required for new bone formation<sup>1,3</sup>



## OSTEOINDUCTIVE

Recruits mesenchymal cells to differentiate into bone forming osteoblasts<sup>1,3</sup>



## OSTEOGENIC

Living elements in the graft that synthesize new bone formation<sup>1,3</sup>

	Avitus® Bone Harvester: Cancellous Bone Autograft	Bone Marrow	Allografts	DBM
Osteoconductive	++++	-	+	+
Osteoinductive	++	+/-	+/-	-
Osteogenic	+++	++	-	-
Immunogenicity	-	-	++	-

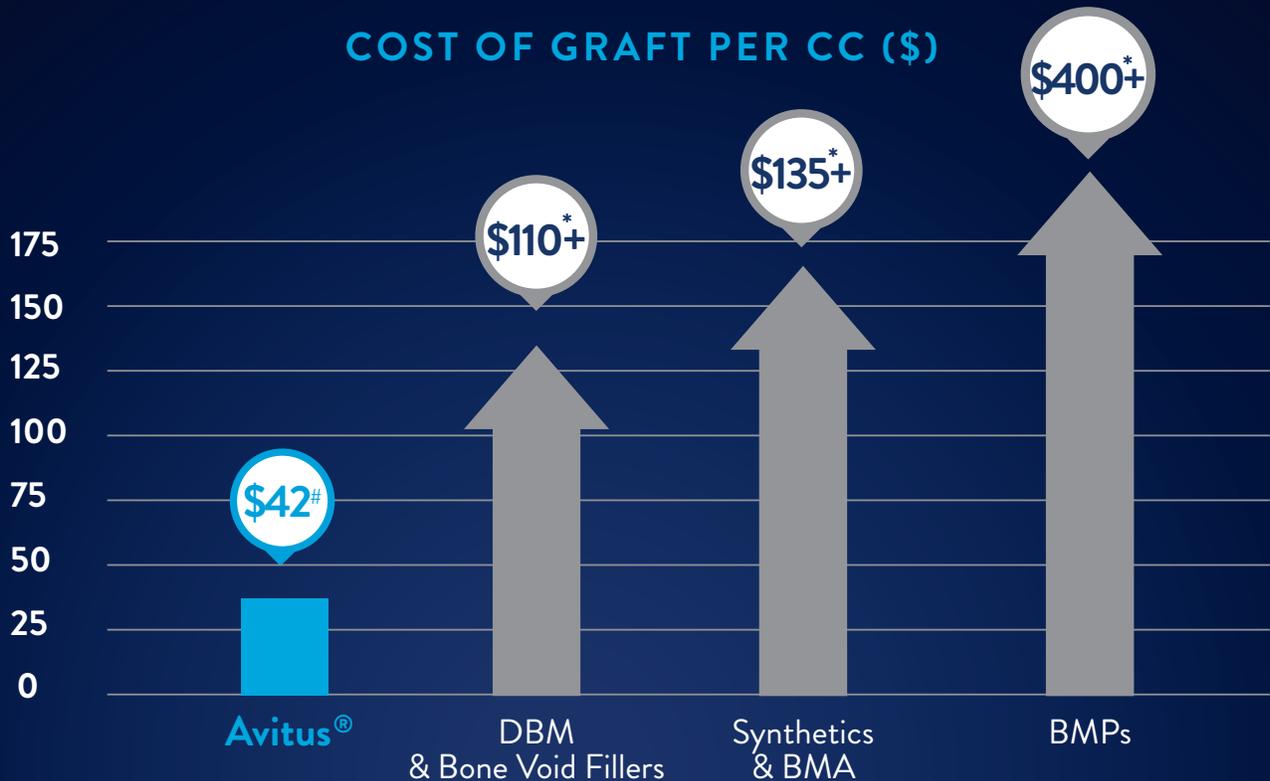
Abbreviations: ++++= strongest positive role; +++ = strong positive role; ++ = more positive role; + = weak positive role; - = no role; +/- = may play a role

Table adapted from Zipfel et al.<sup>4</sup>

The Avitus® Bone Harvester equips you with cancellous bone autograft & bone marrow for your patients.

# cost savings

## COST OF GRAFT PER CC (\$)



# Based on list price and potential harvest volume of cancellous bone by the Avitus® Bone Harvester.  
 \* Based on average cost of 10cc pack of bone graft substitute + average cost of standard jamshidi needle for BMA draw.

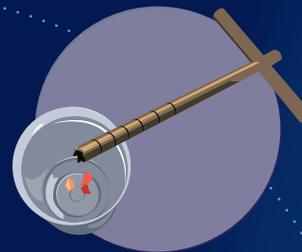
Volume of Biologics Replaced:	With the Avitus® You Save:	Savings Over 10 Cases:	Savings Over 100 Cases:
5cc	\$1,050+	\$10,500+	\$105,000+
10cc	\$2,300+	\$23,000+	\$230,000+
20cc	\$5,800+	\$58,000+	\$580,000+
30cc	\$9,300+	\$93,000+	\$930,000+

# your current options aren't cutting it



## BIOLOGICS

Cost prohibitive  
Not autologous bone  
No CPT/RVU codes



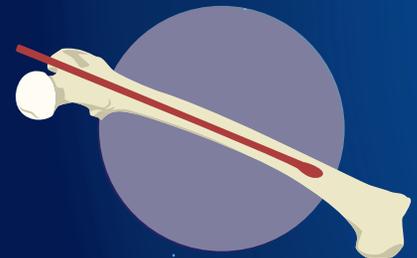
## CORING REAMER / TREPHINE

Limited harvest volume of 5cc<sup>5,6</sup>  
Services only low volume graft procedures  
Cancellous bone harvesting only (cannot replace BMAC)  
Additional cost for bone substitutes to extend limited volume



## OPEN HARVESTING

Patient Morbidity<sup>10-14</sup>  
Increased OR Time - ~35 min<sup>14,15</sup>  
Secondary Invasive Incision<sup>10-14</sup>



## INTRAMEDULLARY REAMER

Time consuming harvest - ~30 min<sup>7</sup>  
Requires irrigation, potentially reducing biologic activity<sup>8</sup>  
Services only high volume graft procedures  
Lacks liquid marrow component



## BMAC & SCAFFOLD

Requires additional cost for scaffold  
Inferior to autologous cancellous bone<sup>9</sup>  
Leaves the sterile field  
Requires additional technician to spin marrow



# the avitus<sup>®</sup> bone harvester

the **only** complete minimally invasive autograft harvesting system

Harvest up to 45cc of autogenous cancellous bone and additional non-diluted bone marrow in 5 minutes or less

Service all procedural applications from large to small

Replace bone substitutes, biologics and associated costs

1.5 cm incision

**CONTACT US**  
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